

### **Financial Results**

ICBC's corporate net income for the third quarter of the 2024/25 fiscal year (April 1, 2024 to December 31, 2024) was \$1.221 billion.

The results demonstrate that the Enhanced Care insurance model implemented in May 2021 is continuing to deliver on the promise of providing British Columbians with a financially stable auto insurance system that offers some of the best care, recovery and income replacement benefits available in Canada, along with more affordable premiums.

ICBC's net income was \$604 million better than our net income for the same period last fiscal year (2023/24). Key factors behind the change were higher investment income, primarily as a result of the stronger financial markets, and higher premium revenue, driven by increasing demand for both the mandatory insurance coverage for all vehicles registered in B.C. and ICBC's Optional insurance products.

The strong performance of the financial markets resulted in investment income of \$1,244 million, which is a \$338 million improvement compared to the same period last year.

While these factors have a positive impact on our net income, current year claims are higher as costs to repair and replace vehicles damaged in crashes continues to climb, mainly due to more sophisticated and expensive vehicle technology, which is an industry-wide trend affecting insurers across Canada. With increased material damage costs affecting both Basic and Optional cost, Optional rates have been impacted, however we are keeping Basic rates steady for another year, meaning no changes until at least April 1, 2026.

ICBC's capital levels are measured by the Minimum Capital Test (MCT) ratio. MCT is an important industry measurement used to determine whether a company has sufficient capital to absorb unexpected losses.

We have rebuilt our capital levels and we have a higher MCT ratio than the last fiscal year driven by the higher net income so far this year. Our Corporate MCT was 194% in the third quarter of 2024/25, an improvement over the MCT of 155% at the end of 2023/24.

### **Statement of Operations**

#### For the Nine Months Ended December 31, 2024 and 2023<sup>1</sup>

	Basic			Optional			Corporate				
(\$ Millions)	2024/25	u	2023/24		2024/25		2023/24		2024/25		2023/24
Premiums written	\$ 2,576	\$	2,539	\$	2,325	\$	2,017	\$	4,901	\$	4,556
Insurance revenues											
Premiums earned	2,515		2,468		2,156		1,807		4,671		4,275
Service fees	98		86		77		58		175		144
Total insurance revenues	2,613		2,554		2,233		1,865		4,846		4,419
Insurance service expenses											
Current year claims	2,079		1,936		1,580		1,462		3,659		3,398
Prior years' claims adjustments	(295)		(239)		(272)		(78)		(567)		(317)
Total claims incurred	1,784		1,697		1,308		1,384		3,092		3,081
Claims services, road safety and loss management services	250		242		126		127		376		369
Total claims and related costs	2,034		1,939		1,434		1,511		3,468		3,450
Operating expenses	41		39		51		56		92		95
Premium taxes, commissions and other acquisition costs	194		190		467		407		661		597
Total insurance service expenses	2,269		2,168		1,952		1,974		4,221		4,142
Net expenses (recovery) from reinsurance contracts	2		2		9		3		11		5
Insurance service result	342		384		272		(112)		614		272
Realized investment income (loss)	738		338		331		170		1,069		508
Unrealized gains (losses) on investments	121		264		54		134		175		398
Net investment income (loss)	859		602		385		304		1,244		906
Net insurance finance expenses	289		256		114		102		403		358
Other operating expenses (income), non-attributable <sup>2</sup>	51		36		49		38		100		74
Net insurance and investment result	861		694		494		52		1,355		746
Non-insurance expenses											
Admininstrative and other	29		27		-		-		29		27
Driver licensing	82		81		-		-		82		81
Commissions	32		31		-		-		32		31
Non-insurance other income	(9)		(10)		-		-		(9)		(10)
Total non-insurance expenses	134		129		-		-		134		129
Cost of non-insurance operations	(134)		(129)		-		-		(134)		(129)
Net income (loss)	\$ 727	\$	565	\$	494	\$	52	\$	1,221	\$	617
Net income (loss) attributable to:											
Non-controlling interest <sup>3</sup>	\$ (1)	\$	-	\$	-	\$	-	\$	(1)	\$	-
Owner of the corporation	728		565		494		52		1,222		617
	. =0	\$		-	494	\$	52	\$	,	\$	617

%	2024/25	2023/24	2024/25	2023/24	2024/25	2023/24
Loss ratio	92.5	89.0	72.1	89.4	83.1	89.1
Expense ratio	17.5	16.9	26.9	28.4	21.8	21.8
Combined ratio	110.0	105.9	99.0	117.8	104.9	110.9

<sup>1</sup> The financial results are unaudited and contain a number of estimates and assumptions regarding claims costs and savings. Final year end results will be subject to audit.

<sup>2</sup> Expenses and income not directly related to ICBC providing insurance coverage.

<sup>3</sup> Non-controlling interest net income is income that is attributable to the minority shareholder of a joint venture who has no control over decisions. Under IFRS, ICBC, as the parent, has to reflect 100% of the net income and disclose separately the portion related to non-controlling interest.



## Statement of Financial Position

# As at December 31 2024<sup>1</sup> and March 31, 2024

(\$ Millions)		ember 31 2024	March 31 2024		
Assets					
Cash and cash equivalents	\$	12	\$	13	
Accrued interest		26		28	
Assets held for sale		22		22	
Financial investments		18,256		17,821	
Other receivables		166		264	
Reinsurance contract assets		32		35	
Investment properties		190		234	
Property, equipment, intangible and lease assets		309		336	
Accrued pension benefits		237		262	
Deferred premium acquisition costs and prepaids		39	_	44	
	\$	19,289	\$	19,059	
Liabilities and Equity					
Liabilities					
Current liabilities	\$	393	\$	380	
Bond repurchase agreements and investment-related liabilities		297		266	
Premiums and fees received in advance		41		69	
Lease liabilities		53		57	
Insurance contract liabilities <sup>1</sup>		11,596		12,607	
Pension and post-retirement benefits		180		172	
		12,560		13,551	
Equity		o (=o		4.0.40	
Retained earnings		6,170		4,948	
Other components of equity		555		555	
Equity attributable to parent corporation		6,725		5,503	
Non-controlling interest		6,729		<u> </u>	
				· · · ·	
	\$	19,289	\$	19,059	
Minimum Capital Test ("MCT") ratio					
Corporate		194%		155%	
Basic		210%		173%	
Optional		161%		118%	
<sup>1</sup> The financial results are unaudited and contain a number of estimates and assumptions regard audit.	ing claims costs and	savings. Final year	end results	will be subject to	
<sup>2</sup> Insurance contract liabilities is made up of:					
Provision for unpaid claims	\$	10,154	\$	10,824	
Unearned premiums		3,067		2,836	

Claims related payables

Premiums receivable

1

135

(1,188)

12,607

127

(1,752)

11,596 \$

\$



#### **Premiums Written**

Amount of total premiums of all the auto insurance policies issued during the fiscal year.

#### **Premiums Earned**

Premiums earned are the portion of the premiums written for which coverage has already been provided based on the period the policy has been in effect. For example, a 12-month policy will have one twelfth of the total policy premium earned each month, over the life of the policy.

#### Current year claims

Current year claims expense is the total costs (paid and expected) to settle claims occurring in the current year. Current year claims includes loss events that have occurred during the year but are not yet reported to ICBC.

#### Prior years' claims adjustments

Prior years' claims adjustments are the change in the reserve to settle claims that occurred in prior years.

#### **Unrealized gains (losses)**

Unrealized gains (losses) are the increase (decrease) in the value of an investment asset that is not yet sold ("paper" gains/losses).

#### Net insurance finance expenses

Net insurance finance expense represents changes in the amount of discount applied to show future payments on claims at their present value. This change can occur for two reasons: a reduction due to the passage of time, known as discount unwinding; and an update in the rate used for discounting. Prior to the change in accounting rules for insurance entities that ICBC began using on April 1, 2023, these amounts were included as part of total claims incurred.

#### **Non-controlling interest**

ICBC's financial reporting standards attribute the total comprehensive income of investment partnerships between the majority and minority partners based on their respective ownership interests. Non-controlling interest represents the portion of ICBC's net income and assets that are attributable to minority partners.

#### **Expense ratio**

The ratio of operating expenses (excluding claims costs and claims-related costs), premium taxes, commissions and other acquisition costs to premiums earned. A lower expense ratio is better.

#### Loss ratio

The loss ratio is an industry measure of claims and claims-related costs (claims services, road safety and loss management services) to premiums earned. The lower the percentage, the more profitable the product is.

#### **Combined ratio**

A key measure of overall profitability within the insurance industry. It is the ratio of all costs (claims, claims-related costs, operating expenses, premium taxes, commissions and other acquisition costs) to premiums earned. A lower combined ratio is better.

#### Minimum Capital Test ("MCT") ratio

An industry measure used to determine whether a company has sufficient capital levels, commensurate with the risks within its business. The measure is based on guidelines set by the Office of the Superintendent of Financial Institutions.